

## Do you know your cyber risk score?

### Why Cyber Risk Score?

Knowing your **Cyber Risk Score** equips you with the information necessary to protect your business from **cyber attacks** and it increases your awareness against third party risks. NormShield **Cyber Risk Scorecards** allow you to monitor your own cyber risks as well as the cyber hygiene of your entire vendor ecosystem. With easy-to-understand letter-grade scores, you will have a clear view of your security posture.



#### Self Risk Assessment

You can protect yourself from cyber attacks and understand what hackers already know about you. NormShield Cyber Risk Scorecard is a complete solution that provides actionable and easy-to-understand information to business executives while providing detailed drill-down technical data and recommendations to information security personnel.



#### 3<sup>rd</sup> Party Risk Management

You often share confidential and critical information with your suppliers and vendors. How do you know your vendors take cyber security as serious as you do? Your ecosystem multiplies your risk and it is important to know how secure your vendors are. NormShield Cyber Risk Scorecards allow you to monitor and manage your third party cyber risks.



#### Cyber Insurance

Cyber insurers used to determine a business's cyber risk by asking a list of questions. With NormShield Cyber Risk Scorecard, cyber insurers can evaluate the cyber risk of any business in few minutes and provide better coverage and service. Cyber insurers can also continuously monitor the changes in the cyber risk scores of the cyber insurance policy holders.

### NormShield Cyber Risk Scorecards



NormShield enables enterprises to monitor their external **cyber risk posture**, and perform non-intrusive cyber risk assessments of their suppliers, subsidiaries, and target acquisitions. Easy to understand scorecards provide letter-grades by risk category with rich underlying data on exactly how to **mitigate** each risk in priority order.

- Manage vendor risk
- **60-seconds** risk assessment
- Centralized dashboard
- Non-intrusive scan
- Executive intelligence
- Compliance (NIST, GDPR, etc.)
- Cyber threat intelligence

#### Rapid Cyber Risk Scorecard

Fast. No-touch. No-setup. **Non-intrusive**.  
The Rapid Cyber Risk Scorecard evaluates your company in 60 seconds.

- Instant **cyber risk posture**
- 11 categories, 250+ security checklist items
- Visibility to cyber risk posture for SMBs
- User interface or API based and fully automated
- Optimized for **Cyber insurance underwriters** & vendor due-diligence

#### Comprehensive Cyber Risk Scorecard

Detailed. **Non-intrusive**.  
The Comprehensive Cyber Risk Scorecard is for those who need detailed findings.

- Non-intrusive scan
- 20 categories, 500+ security checklist items
- Visibility to a detailed **cyber risk posture**
- First step of Cyber Kill Chain = **Hacker reconnaissance**
- Perfect for **self risk assessments** and vendor risk management

## Why NormShield?

*Differentiation is clear with more comprehensive, accurate and actionable information, **60-second** cyber risk assessment of any company, and user friendly dashboards.*

#### Instant Risk Assessment

The Rapid Cyber Risk Scorecard evaluates any company in **60 seconds**. It is optimized for Cyber insurance underwriters & vendor due-diligence. For those who need deeper analysis, the Comprehensive Cyber Risk Scorecard gives you a detailed scorecard in just few minutes.

#### Technical Depth

Unlike some other tools that evaluate risk score based on basic view of a company's cyber posture (e.g. open ports), NormShield evaluates a company in 20 different categories and backs all of its scores with technical data including CWE, CVSS, FIPS-199 impact level, **FISMA** maturity level and whether the company is being openly targeted (e.g. Hactivist Shares)

#### Compliance Check

NormShield classifies its findings into FISMA Cyber Security Framework Area and Maturity Level, **NIST 800-53** Control Family, FIPS-200 Area, NIST 800-37 Process Step. The classification allows you to measure the compliance level of the target company for different regulations including NIST 800-53, FISMA and GDPR.

#### Subsidiary Scan Option

Unlike other scorecards, NormShield Cyber Risk Scorecard offers a subsidiary scan option which allow customers to view the risk posture of a **subsidiary** of a large enterprise.

#### Complete & Easy to Use

NormShield cyber risk scorecard is a complete solution that provides actionable and easy to understand information to **business executives** while providing detailed technical data and recommendations to information security personnel.

#### API Integration

NormShield provides a data source subscription with a **RESTFUL API** for those with more advanced needs. With API integration, companies and partners can build automation for advanced use cases.